Financial Statements of

JOSEPH BRANT HOSPITAL FOUNDATION

Year ended March 31, 2014



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INDEPENDENT AUDITORS' REPORT

To the Members of Joseph Brant Hospital Foundation

We have audited the accompanying financial statements of Joseph Brant Hospital Foundation, which comprise the statement of financial position as at March 31, 2014, and the statements of operations and changes in fund balances and cash flows for the year then ended, and notes, comprising a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform an audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on our judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, we consider internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our qualified audit opinion.



Basis for Qualified Opinion

In common with many charitable organizations, Joseph Brant Hospital Foundation derives revenues from donations and fundraising events, the completeness of which is not susceptible of satisfactory audit verification. Accordingly, our verification of these revenues was limited to the amounts recorded in the records of Joseph Brant Hospital Foundation, and we were not able to determine whether any adjustments might be necessary to donations, excess of revenues over expenses, assets and fund balances.

Qualified Opinion

In our opinion, except for the possible effect of the matter described in the Basis for Qualified Opinion paragraph, the financial statements present fairly, in all material respects, the financial position of Joseph Brant Hospital Foundation as at March 31, 2014, and the results of its operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

Chartered Professional Accountants, Licensed Public Accountants

Hamilton, Canada June 2, 2014

KPMG LLP

Statement of Financial Position

March 31, 2014, with comparative information for 2013

| | 2014 | 2013 |
|--|-------------------------------------|-------------------------|
| Assets | | |
| Current assets: | | |
| Cash and investments | \$13,684,313 | \$19,152,626 |
| Accounts receivable | 181,941 | 135,599 |
| HST rebate receivable | 106,044 | 135,000 |
| Prepaid expenses | 15,472 | 17,407 |
| | 13,987,770 | 19,440,632 |
| Capital assets, net (note 3) | 125,445 | 160,327 |
| | \$14,113,215 | \$19,600,959 |
| Current liabilities: | | |
| Accounts payable and accrued liabilities (note 4) | \$ 1,084,599 | \$ 1,048,829 |
| HST payable | 20,332 | - |
| Grants payable to Joseph Brant Hospital | 1,433,035 | 913,539 |
| Deferred revenue | 29,000 | 69,667 |
| | 2,566,966 | 2,032,035 |
| | 405.445 | 160,327 |
| Fund balances: | | 100,327 |
| Investment in capital assets | 125,445 | 3 3/15 676 |
| Investment in capital assets Externally restricted (note 5) | 3,890,020 | 3,345,676 |
| Investment in capital assets Externally restricted (note 5) Internally restricted (note 6) | 3,890,020 5,980,069 | 12,971,784 |
| Investment in capital assets Externally restricted (note 5) | 3,890,020 | 12,971,784 1,091,137 |
| Investment in capital assets Externally restricted (note 5) Internally restricted (note 6) | 3,890,020 5,980,069 1,550,715 | 12,971,784 |

See accompanying notes to financial statements.

On behalf of the Board:

Director

Director

Statement of Operations and Changes in Fund Balances

Year ended March 31, 2014, with comparative information for 2013

| U | ndesignated | Designated | Parking | Endowment | 2014 |
|----------------------------------|-------------|--------------|-----------|--------------|---------------|
| | fund | fund | fund | fund | Total |
| Revenues: | | | | | |
| Donations \$ | 5,415,612 | \$ 802,156 | \$ - | \$ 812 | \$ 6,218,580 |
| Parking | - | - | 2,485,743 | - | 2,485,743 |
| Investment income | 241,264 | 14,880 | - | - | 256,144 |
| | 5,656,876 | 817,036 | 2,485,743 | 812 | 8,960,467 |
| Expenses: | | | | | |
| Operating (note 8) | 2,298,962 | - | - | - | 2,298,962 |
| Parking (note 7(b)) | - | - | 2,152,208 | - | 2,152,208 |
| | 2,298,962 | - | 2,152,208 | - | 4,451,170 |
| Excess of revenues over expenses | 3,357,914 | 817,036 | 333,535 | 812 | 4,509,297 |
| Fund balance, beginning of year | 1,251,464 | 2,889,241 | - | 13,428,219 | 17,568,924 |
| Grants (note 9) | (9,924,933) | (273,504) | (333,535) | - | (10,531,972) |
| Interfund transfers (note 6) | 6,991,715 | - | - | (6,991,715) | - |
| Fund balance, end of year \$ | 1,676,160 | \$ 3,432,773 | \$ - | \$ 6,437,316 | \$ 11,546,249 |

| | Un | designated | Designated | Parking | End | dowment | 2013 |
|---------------------------------|----|------------|-----------------|-----------|-------|-----------|------------------|
| | | fund | fund | fund | | fund | Total |
| Revenues: | | | | | | | |
| Donations | \$ | 3,953,821 | \$ 908,622 | \$ - | \$ | 500 | \$ 4,862,943 |
| Parking | | - | - | 1,686,458 | | - | 1,686,458 |
| Investment loss | | (189,967) | (1,952) | - | | - | (191,919) |
| | | 3,763,854 | 906,670 | 1,686,458 | | 500 | 6,357,482 |
| Expenses: | | | | | | | |
| Operating (note 8) | | 2,188,244 | - | - | | - | 2,188,244 |
| Parking (note 7(b)) | | - | - | 1,416,561 | | - | 1,416,561 |
| | | 2,188,244 | 906,670 | 1,416,561 | | - | 3,604,805 |
| Excess of revenues over | | | | | | | |
| expenses | | 1,575,610 | 906,670 | 269,897 | | 500 | 2,752,677 |
| Fund balance, beginning of year | ar | 754 | 2,632,073 | - | 13 | ,727,719 | 16,360,546 |
| Grants (note 9) | | (324,900) | (649,502) | (269,897) | (| (300,000) | (1,544,299) |
| Fund balance, end of year | \$ | 1,251,464 | \$ 2,889,241 | \$ - | \$ 13 | ,428,219 | \$ 17,568,924 |

See accompanying notes to financial statements.

Statement of Cash Flows

Year ended March 31, 2014, with comparative information for 2013

| | 2014 | 2013 |
|---|---------------|---------------|
| Cash and investments provided by (used in): | | |
| Operations: | | |
| Donations, net of expenses | \$ 3,919,618 | \$ 2,674,699 |
| Parking, net of expenses | 333,535 | 269,897 |
| Investment income (loss) | 256,144 | (191,919) |
| Depreciation, not requiring cash | 39,804 | 22,158 |
| Loss on disposal of capital assets | · - | 7,190 |
| Changes in non-cash working capital | 519,480 | (3,015,551) |
| - | 5,068,581 | (233,526) |
| Investing activities: | | |
| Purchase of capital assets | (4,922) | (164,132) |
| Grants to Joseph Brant Hospital | (10,531,972) | (1,544,299) |
| Decrease in cash and investments | (5,468,313) | (1,941,957) |
| Cash and investments, beginning of year | 19,152,626 | 21,094,583 |
| Cash and investments, end of year | \$ 13,684,313 | \$ 19,152,626 |

See accompanying notes to the financial statements.

Notes to Financial Statements

Year ended March 31, 2014

1. Purpose of the Organization:

The Joseph Brant Hospital Foundation ("Foundation") is incorporated under the Province of Ontario as a not-for-profit organization and is a registered charity under the Income Tax Act.

The purpose of the Foundation is to raise and administer funds to provide for the capital needs of the Joseph Brant Hospital ("Hospital"). The Foundation is currently conducting a multi-million dollar, multi-year campaign to raise funds for the redevelopment and capital priorities of the Hospital.

2. Significant accounting policies:

The financial statements have been prepared by management in accordance with Canadian accounting standards for not-for-profit organizations in Part III of the CPA Canada Handbook.

(a) Fund accounting:

The Foundation follows the restricted fund method of accounting for contributions.

Undesignated Fund

The Undesignated Fund records unrestricted donations.

Investment income earned on the unrestricted funds, restricted funds (not subject to restriction), and on the internally restricted portion of the Endowment Funds is recorded in the Undesignated Fund.

All of the Foundation's salaries and benefits and other operating expenses are charged to the Undesignated Fund.

Designated Fund

The Designated Fund records donations that are restricted by the donors.

The balance in the Designated Fund represents various funds, all of which must be spent as specified by the donors.

None of the Foundation's salaries and benefits and operating expenses were charged to the Designated Fund in the current year or prior year.

Investment income earned on these various funds and on the externally restricted portion of the Endowment Funds is recorded in the Designated Fund.

During the year, the Auxiliary to the Joseph Brant Hospital contributed \$384,390 (2013 - \$387,490) to the Designated Fund.

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Year ended March 31, 2014

2. Significant accounting policies (continued):

(a) Fund accounting (continued):

Parking Fund

The Parking Fund records the revenues and expenses of the parking operations at the Hospital. All excess of revenues over expenses is granted to the Hospital monthly.

Endowment Fund

The Endowment Funds record resources that have been contributed to the Foundation with the stipulation that the capital amount be permanently retained (externally restricted). In addition, the Endowment Funds record resources that have been contributed to the Undesignated Funds and are transferred by the Board of Directors as internally restricted. Investment income earned on these funds is recorded in the Undesignated Funds (for income earned on the internally restricted portion) and in the Designated Funds (for that portion which is externally restricted).

(b) Investments:

Investments with a term to maturity of 90 days or less at date of acquisition are recorded at cost plus accrued income which approximates fair value due to their short-term nature. Long-term investments are carried at fair value, generally evidenced by the quoted market value. The fair values are based upon market conditions at a specific point in time and may not reflect future fair values. Changes in fair values are included in investment income (loss).

The total cost of cash and investments at March 31, 2014 is \$13,643,605 (2013 - \$19,103,440).

(c) Capital assets:

Capital assets are stated at cost. Amortization is provided annually on the straight-line basis over five years. Contributed capital assets received for the benefit of the Hospital are recorded at fair value at the time of receipt.

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Year ended March 31, 2014

2. Significant accounting policies (continued):

(d) Revenue recognition:

Restricted contributions related to general operations are recognized as revenue of the Undesignated Fund in the year in which the related expenses are incurred. All other restricted contributions are recognized as revenue of the appropriate restricted fund.

Unrestricted contributions are recognized as revenue of the Undesignated Fund in the year received.

Investment income earned on Endowment Fund resources which are externally restricted is recognized as revenue in the Designated Fund. Investment income earned on the internally restricted Endowment Fund resources is recognized as revenue in the Undesignated Fund. Investment income on Undesignated Fund and Designated Fund resources are recognized as revenue in the respective fund. Other investment income is recognized as revenue of the Undesignated Fund when earned.

(e) Contributed materials and services:

Donated materials, when received, are reflected in donation revenue and expenses of the Undesignated Fund. A number of volunteers contribute a significant amount of their time each year. Because of the difficulty in determining their fair value, contributed services are not recognized in the financial statements.

(f) Financial instruments:

Financial instruments are recorded at fair value on initial recognition. Freestanding derivative instruments that are not in a qualifying hedging relationship and equity instruments that are quoted in an active market are subsequently measured at fair value. All other financial instruments are subsequently recorded at cost or amortized cost, unless management has elected to carry the instruments at fair value. The Foundation has not elected to carry any such financial instruments at fair value.

Transaction costs incurred on the acquisition of financial instruments measured subsequently at fair value are expensed as incurred. All other financial instruments are adjusted by transaction costs incurred on acquisition and financing costs, which are amortized using the straight-line method.

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Year ended March 31, 2014

2. Significant accounting policies (continued):

(f) Financial instruments (continued):

Financial assets are assessed for impairment on an annual basis at the end of the fiscal year if there are indicators of impairment. If there is an indicator of impairment, the Foundation determines if there is a significant adverse change in the expected amount or timing of future cash flows from the financial asset. If there is a significant adverse change in the expected cash flows, the carrying value of the financial asset is reduced to the highest of the present value of the expected cash flows, the amount that could be realized from selling the financial asset or the amount the Foundation expects to realize by exercising its right to any collateral. If events and circumstances reverse in a future period, an impairment loss will be reversed to the extent of the improvement, not exceeding the initial carrying value.

(g) Use of estimates:

The preparation of the financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the year. Actual results could differ from those estimates.

3. Capital assets:

| | | | 2014 | 2013 |
|---|--------------------------|--------------------------|------------------------|-------------------------|
| | Cost | cumulated mortization | Net book value | Net book value |
| Equipment and furniture Leasehold improvements | \$ 307,123 125,144 | \$ 271,364 35,458 | \$ 35,759 89,686 | \$ 45,612 114,715 |
| | \$ 432,267 | \$ 306,822 | \$ 125,445 | \$ 160,327 |

4. Due to Joseph Brant Hospital:

Included in accounts payable and accrued liabilities is \$1,067,138 (2013 - \$1,029,758) due to the Hospital. The amount due represents amounts payable for payment of accounts payable and payroll, and are non-interest bearing, unsecured and without fixed terms of repayment.

Included in the Hospital balance are government remittances payable of \$18,659 (2013 - \$10,111), which includes amounts payable for payroll related taxes.

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Year ended March 31, 2014

5. Externally restricted net assets:

Externally restricted net assets are funds subject to externally imposed restrictions. Major categories of externally imposed restrictions on net assets are as follows:

| | 201 | 1 | 2013 |
|--|-------------|-----|--------------|
| Auxiliary to the Joseph Brant Hospital | \$ 955,54 | 9 : | \$ 596,895 |
| Building Fund | 708,88 | 5 | 708,449 |
| Education and training | 62,50 |) | - |
| Endowment Funds | 563,11 | 5 | 555,366 |
| Equipment | 1,354,759 | 9 | 1,235,612 |
| Renovations | 245,21 | 2 | 249,354 |
| | | | |
| | \$ 3,890,02 |) : | \$ 3,345,676 |

Externally imposed restrictions for the Endowment Fund are reflected as \$457,247 (2013 - \$456,435) in the Endowment Fund and \$105,868 (2013 - \$98,931) in the Designated Fund.

6. Interfund transfers and internally restricted net assets:

During the year, no unrestricted donations or investment income earned on the internally restricted portion of the Endowment Fund, were internally restricted for endowment purposes (2013 - \$nil). These internally restricted amounts are not available for unrestricted purposes without approval of the Board of Directors.

During the year, \$6,991,715 was transferred from the internally restricted portion of the Endowment Fund to the unrestricted Undesignated Fund to fund redevelopment payments to the Hospital.

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Year ended March 31, 2014

7. Commitments:

(a) Letter of guarantee:

The Foundation has issued a letter of guarantee through its financial institution to provide a guarantee to the City of Burlington. The outstanding letter of guarantee is for \$49,500.

(b) Operating lease commitment:

The Foundation is committed to leasing the parking lot spaces of the Hospital as a result of the transfer of operations on August 1, 2012 to July 31, 2032. The monthly lease payable is \$125,000.

The Foundation has entered into various lease agreements for rental space and office equipment with terms ending in 2017.

The future minimum annual payments under these operating leases consist of the following:

| 2015 | \$ 1,589,278 |
|------|--------------|
| 2016 | 1,589,278 |
| 2017 | 1,589,278 |
| 2018 | 1,552,183 |
| 2019 | 1,500,000 |
| | \$ 7,820,017 |

8. Operating expenses:

| | 2014 | 2013 |
|--|-----------------------------------|-------------------------------------|
| Salaries and benefits Printing, mailing and other fundraising Depreciation | \$ 1,383,499 875,659 39,804 | \$ 1,103,536 1,062,550 22,158 |
| | \$ 2,298,962 | \$ 2,188,244 |

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Year ended March 31, 2014

9. Grants to Joseph Brant Hospital:

The Foundation has committed to raising \$60 million for the Hospital in relation to the Capital Redevelopment Project. During the year the Foundation contributed \$9.4 million to the Hospital towards this commitment.

Grants to Joseph Brant Hospital were for the following purposes:

| | 2014 | | 2013 |
|----------------------------------|--------------|------|----------|
| Redevelopment – Local Share Plan | \$ 9,393,421 | \$ | - |
| Operating Grant | 458,195 | | 250,000 |
| Critical Needs Equipment | 297,190 | | 515,026 |
| Renovations | 46,271 | | 208,376 |
| Other | 3,360 | | 1,000 |
| Diagnostic Imaging Equipment | - | | 300,000 |
| Parking Operating Grant | 333,535 | | 269,897 |
| | \$10,531,972 | \$ 1 | ,544,299 |

The Foundation has an outstanding commitment to the Hospital of \$127,336 at March 31, 2014 (2013 - \$327,533) for equipment and renovation costs. The Foundation has raised and collected some of these funds but the Hospital has not yet incurred these expenditures.

10. Financial instruments:

(a) Market risk:

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate as a result of market factors. Market factors include three types of risk: currency risk, interest rate risk and equity risk.

The Foundation's investment activities are applied in accordance with investment guidelines and monitored by management and the Board of Directors.

(b) Liquidity risk:

Liquidity risk is the risk that the Foundation will be unable to fulfill its obligations on a timely basis or at a reasonable cost. The Foundation manages its liquidity risk by monitoring its operating requirements. The Foundation prepares budget and cash forecasts to ensure it has sufficient funds to fulfill its obligations.